

Business Profit and Loss Statement

For the [Month or Year] ending [Month-Day-Year]

Company Name

Gross margin [L/J]

Return on sales [T/J]



	Prior Period	Budget	Current Period	Current Period as % of Sales	% Change from Prior Period	% Change from Budget
Sales Revenue						
Gross Commisssion Income (GCI)					-	-
					-	-
					-	-
					-	-
Total Sales Revenue [J]	0	0	0	-	-	-

Operating Expenses

Marketing/ Dues/ Subscriptions/ Education

(Leads Fees) Leads Like Candy				-	-	-
(Leads Fees) TriggerListings				-	-	-
(Leads Fees) Easy Agent Pro				-	-	-
(Leads Fees) Listingappointments.com				-	-	-
Direct Mail				-	-	-
(Signs) Postings				-	-	-
(Signs) Production				-	-	-
Print Material				-	-	-
Newsletter				-	-	-
Craigslist				-	-	-
Zillow				-	-	-
Trulia				-	-	-
Facebook Ads				-	-	-
Realtor.com				-	-	-
Google PPC				-	-	-
Paid Traffic - other				-	-	-
Commercials				-	-	-
Client Events				-	-	-
Stop By With S.W.A.G TM				-	-	-
CRM				-	-	-
MLS				-	-	-
Real Estate Board				-	-	-

Education Coaching				-	-	-
Education Events				-	-	-
Education Books				-	-	-
Other expenses (specify)				-	-	-
Other expenses (specify)				-	-	-
Total Marketing/ Dues/ Subscriptions/ Education [M]	0	0	0	0.00%	-	-

Automobile/ Travel Expense/ Meals and Entertainment

Auto Loan/ Lease Payment				-	-	-
Auto Insurance				-	-	-
Fuel Expense				-	-	-
Auto Repairs				-	-	-
Maintenance				-	-	-
Washing/ Detailing				-	-	-
Parking				-	-	-
DMV				-	-	-
Airline Flight				-	-	-
Cab				-	-	-
Car Rental				-	-	-
Hotel				-	-	-
Lodging				-	-	-
Travel Parking				-	-	-
Toll Road Fees				-	-	-
Other expenses (specify)				-	-	-
Other expenses (specify)				-	-	-
Total Auto / Travel / Meals and Entaintment [N]	0	0	0	0.00%	-	-


Office and Adminstrative

Bookkeeping				-	-	-
Tax Prep				-	-	-
Legal				-	-	-
Computers				-	-	-
Software				-	-	-
Telephone				-	-	-
Utilities				-	-	-
Printer				-	-	-
Insurance				-	-	-
Casual Labor				-	-	-
Cleaning				-	-	-

Keys				-	-	-
Recycle				-	-	-
Repairs and maintenance				-	-	-
Brokerage Fees				-	-	-
Other expenses (specify)				-	-	-
Total Office and Administrative [O]	0	0	0	0.00%	-	-
Total Operating Expenses [P=M+N+O]	0	0	0	-	-	-
Income from Operations [Q=L-P]	0	0	0	-	-	-
Other Income [R]				-	-	-
Commissions Payable/ Taxes						
Income taxes				-	-	-
Payroll taxes				-	-	-
Real estate taxes				-	-	-
Buyes Agents				-	-	-
Listing Agents				-	-	-
Outgoing Referral Fees				-	-	-
Other (specify)				-	-	-
Other (specify)				-	-	-
Total Taxes [S]	0	0	0	0.00%	-	-
Net Profit [T=Q+R-S]	0	0	0	-	-	-





		<small>MICHAEL HELLICKSON'S</small>  <small>World Class Coaching, World Class Results</small>				
Personal Profit and Loss Statement					Tax Bracket	
	Prior Period	Budget	Current Period	Current Period as % of Sales	% Change from Prior Period	% Change from Budget
Income						
Gross Income After Expenses	0	0	0			
Taxes	0	0	0			
Church Tithes 10%	0	0	0			
Savings 10%	0	0	0			
Investments 10%	0	0	0			
70% To Live On	0	0	0			
Housing Expenses						
Rent or Mortgage						
Utilities						
Insurance						
Repairs						
Taxes						
Total	0	0	0			
Car Expenses						
Loan Payment(s)						
Gas						
Insurance						
Maintenance & Repairs						
Total						
Debts						
Creditor (specify)						
Creditor (specify)						
Creditor (specify)						
Creditor (specify)						
Creditor (specify)						
Creditor (specify)						

Total						
Miscellaneous						
Charitable Contributions						
Groceries, Lunches, Meals Out						
Childcare						
School Tuitions/Supplies						
Medical Bills and CoPays						
Prescription Medications						
Entertainment, Cable						
Club Dues						
Pet Expenses						
Subscriptions						
Clothing						
Grooming						
Gifts						
Cash withdrawals						
Other (specify)						
Other (specify)						
Other (specify)						
Other (specify)						
Total						
Monthly Expenditure Totals						
Housing						
Car						
Debt						
Miscellaneous						
Total Expenses						
NET PROFIT						