

## Buyer Intake Form

Name \_\_\_\_\_

Email: \_\_\_\_\_

Phone #: \_\_\_\_\_

Preferred contact: \_\_\_\_\_

### Overview – Today:

- We'll go over what your ideal home looks like
- Explain the home buying process
- Get started on finding a great home!

### Easy Questions

How long have you been looking? \_\_\_\_\_

What websites do you primarily use to find homes? \_\_\_\_\_

### Location

Neighborhood \_\_\_\_\_

What's important about that town or community? \_\_\_\_\_

Are you open to any other areas? \_\_\_\_\_

### Now let's talk about your ideal home

Property Type:

- SFR/Condo/Townhome/Duplex \_\_\_\_\_

Condition:

- Move in ready or repairs? \_\_\_\_\_

Features:

- Beds \_\_\_\_\_
- Baths \_\_\_\_\_
- Age/Year built \_\_\_\_\_
- Stories: \_\_\_\_\_
- Size/Sq Foot: \_\_\_\_\_

### Wants vs. Nice to Haves:

Top 5 features in your home? \_\_\_\_\_

### Ideal Time Frame:

Have you met with a lender? \_\_\_\_\_

Price Range: \$\_\_\_\_\_

*(If you could save you a couple \$100/mo on your mortgage, would you be open to talking to one of our preferred lenders?)*

### Last Question:

What will buying this home do for you? \_\_\_\_\_

### Today's Buying Process:

1. Choose an agent to represent you. FREE!
2. Meet with lender for pre-approval
3. View properties online, text me the address and I'll do the work for you.
4. Identify your home, and then negotiations begin.
5. Due Diligence Period
6. Move into your new home!!

I solely work on a referral basis. You won't see my face on any bus benches on town. This means I do my best to make sure you are a very satisfied client.

What are 3 things that you loved about your realtor? \_\_\_\_\_

What are 3 things that you hated about your realtor? \_\_\_\_\_

### When You Hire Me:

I only work with a small number of buyers

Preview Daily

Contact best agents for "coming soon"

Negotiate Aggressively

### Next Steps:

- Are there any other questions before we get started working on the paperwork?
- Buyer Agency Agreement
- Any homes you're already interested in?
- Let's schedule a time to look at them, would [day] and [time] work for you?